



# CATALOG ADDENDUM

## Masters of Business Administration - MBA

License 2316, issued by the Commission for Independent Education,  
Florida Department of Education.

Additional Information regarding this institution may be obtained by contacting the  
Commission for Independent Education at:  
325 West Gaines Street Suite 1414, Tallahassee FL 32399  
Toll free telephone number: 888/224-6684

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Accrediting Council for Independent Colleges and Schools  
1350 Eye Street, NW, Suite 560  
Washington, DC 20005  
(202) 789 - 1747  
[www.acics.org](http://www.acics.org)

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## **BUSINESS ADMINISTRATION**

36 Semester Credit Hours

**Credential Issued:** Master Degree

**Modality:** On campus and Hybrid

**Prerequisites:** Please find each course prerequisite in the Course Description section of this addendum

### **Program Objective**

1. To provide students with qualitative and quantitative research tools that helps them to evaluate and create business opportunities and resolve business problems.
2. To prepare students for the labor market so that they may assume managerial positions in business, industry, and government.
3. To prepare students to make strategic decisions at a corporate level.
4. To provide students with tools that aid in developing their ability to think strategically and to ethically lead, motivate and manage teams
5. To prepare students with a clear vision of their professional goals within the business industry
6. To prepare students with entrepreneurship skills for the creation and management of business.

### **Program Description**

Upon completion of the program, the student will be prepared to:

1. Identify and fully discuss specific situations in which a manager would be better off using an internal research team, and when an external research team would be more advisable, giving reasons for the decisions.
2. Explain how corporate social responsibility evolved and encompasses economic, legal, ethical, and philanthropic components.
3. Plan, organize, direct and control a business, with emphasis on selected theories of management and decision making and particularly the knowledge and understanding necessary for supervising people and functions at a corporate level.
4. Develop, articulate and present a business plan that will be ready for venture capitalist review.
5. Explain why a company needs a system of controls to optimize its decision making and prevent the waste of resources.
6. Recognize the importance of the concept of purpose as a catalyst for organizing life and for guiding the self-goal setting process.
7. Demonstrate an understanding of entrepreneurship.

## Program Curriculum

<b>Course Number</b>	<b>Course Title</b>	<b>Credit Hours</b>
	<b>Semester I</b>	
SYA 503	Methods of Research I	3
ACG 501	Managerial Accounting	3
MAN 503	The Sustainable Enterprise	3
	<b>Semester II</b>	
FIN 506	Managerial Finance	3
MAN 508	Supervisory Management	3
MAR 502	Marketing Management	3
	<b>Semester III</b>	
SYA 604	Methods of Research II	3
MAR 612	Marketing Trends	3
MAN 601	Quality Management	3
	<b>Semester IV</b>	
MAN 603	Entrepreneurship Trends	3
MAN 605	Managerial Leadership	3
MAN 623	MBA Capstone Project	3
	<b>TOTAL:</b>	<b>36</b>

## Admission Requirements

1. Submit a completed and signed Application for Admission and be present for an entrance interview.
2. Each applicant must submit an official transcript showing a conferred Bachelor degree from a regionally accredited U.S. institution or an equivalent evaluated degree for international applicants.
3. Minimum cumulative GPA of 2.8 on a 4.0 scale as reflected on undergraduate official transcripts. Official transcripts must be received by UIC directly from all previous educational institution.
4. Government issued ID
5. Two letters of recommendation from previous professors or employers.
6. Applicants whose native language is not English are required to provide proof of English language proficiency by submitting the minimum score on the Test of English as a Foreign

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Language (TOEFL) Internet Based Test 78, TOEFL - Computer Based Test 173, Michigan English Language Assessment Battery (MELAB) 69 or International English Language Testing System (IELTS) all levels score: 6.0. Students who do not meet the minimum English proficiency requirement may be conditionally admitted by the academic director or may be required to take ENC 134 and ENC 224 at UIC before admission is granted.

### **International Students Admissions**

1. Submit a completed and signed Application for Admission and be present for an entrance interview.
2. Each applicant must submit an official evaluated transcript showing a conferred Bachelor degree Official evaluation of transcripts must be received by UIC directly from the International Credential Evaluator Institute. The evaluators institute must be a member of the National Association of Credential Evaluation Services (NACES). A list of these organizations can be found at [www.naces.org](http://www.naces.org).
3. Minimum cumulative GPA of 2.8 on a 4.0 scale as reflected on undergraduate official transcripts. Official transcripts must be received by UIC directly from all previous educational institution.
4. Government issued ID
5. Two letters of recommendation from previous professors or employers.
6. Applicants whose native language is not English are required to provide proof of English language proficiency by submitting the minimum score on the Test of English as a Foreign Language (TOEFL) Internet Based Test 78, TOEFL - Computer Based Test 173, Michigan English Language Assessment Battery (MELAB) 69 or International English Language Testing System (IELTS) all levels score: 6.0. Students who do not meet the minimum English proficiency requirement may be conditionally admitted by the academic director or may be required to take ENC 134 and ENC 224 at UIC before admission is granted.

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## COURSE DESCRIPTIONS

### Accounting

#### **ACG 501** Managerial Accounting

Students will go over Managerial Accounting concepts in a clear and concise way with applications to the real-world situations they will eventually confront in their careers. Topics that define the context for applying the quantitative aspects of managerial accounting will be covered. Students will learn and discuss the three vital activities that Managerial Accounting helps managers perform.

### Finance

#### **FIN 506** Managerial Finance

This course is designed to show students how finance intersects with many other areas of business providing a balanced overview of financial management theory and practice. Corporate finance helps students to achieve a holistic view of how finance impacts many aspects of business. **(3 Credit Hours)**

### Management

#### **MAN 503** The sustainable Enterprise

The sustainable Enterprise explain how to make strong business decisions with a better understanding of business ethics, sustainability, and stakeholder management from a strong managerial perspective. This course demonstrates how the most successful business decision makers balance and protect the interests of various stakeholders, including investors, employees, the community, and the environment--particularly as business recovers from a perilous financial period. Balancing a strong coverage of ethics and the stakeholder model with an increased focus on one of business's most recent, urgent mandates: sustainability. This course highlights the connection between business and the natural, social, and financial environments, illustrating how all three must be maintained in balance to sustain current and future generations. **(3 Credit Hours)**

#### **MAN 508** Supervisory Management

The path to becoming an effective supervisor begins with practical knowledge and skills. This course provides the tools to develop superior supervisory skills and a firm grasp of management principles. Through its "hands-on" approach to Supervision, students will be inspired with the positive approach to work with people to develop and empower them in their jobs. **(3 Credit Hours)**

#### **MAN 601** Quality Management

Quality Management demonstrates how students can focus all of an organization's resources on continuous and simultaneous improvement of quality and productivity — thereby continually improving both performance and competitiveness. **(3 Credit Hours)**

**MAN 603** Entrepreneurship Trends Pre: (MAN 508)

Entrepreneurship Trends explores the trials and tribulations of entrepreneurship so that students will have the necessary tools to start their own businesses. It offers coverage on social enterprises and ethics due to the rise in green trends and corporate scandals. **(3 Credit Hours)**

**MAN 605** Managerial Leadership

Managerial Leadership is a comprehensive course that is thoroughly grounded in sound principles and research. The powerful advice and tools found in this course emphasize that proper self-leadership is a precursor for the effective leadership of others. **(3 Credit Hours)**

**MAN 623** MBA Capstone Project Pre: (24 Credits)

The student is required to participate in a 105-hour capstone course of which 90 hours are part of a research practicum experience at an organization acceptable to the institution. The instructor, student and employer will coordinate the assignment of hours and duties satisfactory to all the parties **(3 Credit Hours)**

**Marketing**

**MAR502** Marketing Management

This course reflects the best of today's marketing theory and practice. Students will develop their skills on how to manage a Holistic Marketing Organization for the Long Run. **(3 Credit Hours)**

**MAR 612** Marketing Trends Pre: (MAR 502)

This course will help students move beyond hype and high-level strategy to proven tactics and successful ground-level execution. Students will acknowledge which new marketing technologies deliver the best results, how to complete digital marketing projects faster and at lower cost and how to build realistic, focused action plans for the next three, six, and twelve months. **(3 Credit Hours)**

**Sociological Analysis**

**SYA 503** Methods of Research I

The skill-building approach of this course provides students with an introduction on practical perspectives on how research can be applied in real business situations. **(3 Credit Hours)**

**SYA 604** Methods of Research II Pre: (SYA 503)

The skill-building approach of this course provides students with a comprehensive overview to what constitutes good research through a scientific approach. **(3 Credit Hours)**